

# IDENTITY



CASCADE  
INSIGHTS





Taqueria  
Los  
Gorditos



PHOENIX  MEDIA





# PRESENTATIONS



### OFFICE 365 SUCCESS CENTER

- Scenarios**  
Scenarios help people to work in new ways using Office 365, along with related communication tools to support adoption.  
[Get Started](#)
- Methodology**  
A four step approach to drive adoption supported by downloadable templates and best practices.  
[Get Started](#)
- Communities**  
Featured adoption communities where you can learn from your peers and adoption experts.  
[Get Started](#)
- Resources**  
Helpful resources to learn about other customer stories and special offers to make it easier to get started.  
[Get Started](#)

Office 365 Success Center has tools and resources for IT and End User Adoption.

Proven four-step approach to drive adoption, with great content to use.

### KEEPING UP TO DATE—OFFICE AS A SERVICE

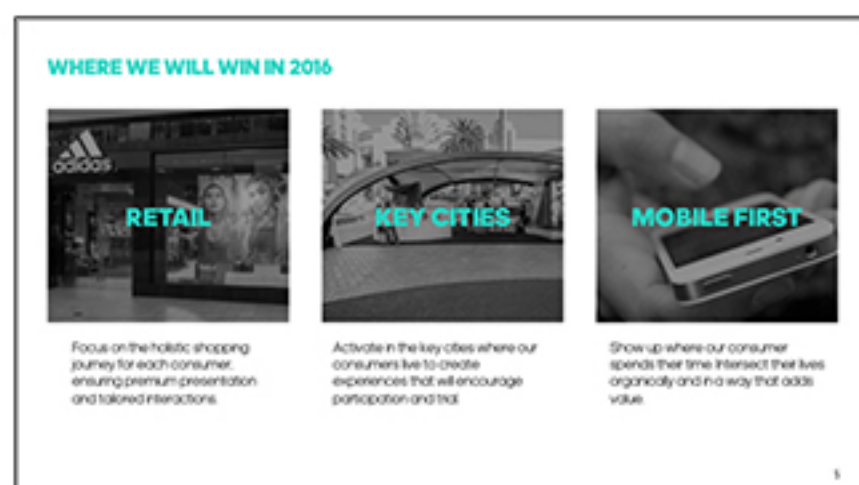
| CURRENT BRANCH                                                                                                                                                                                                                                                                                                                                                                                       | or | CURRENT BRANCH FOR BUSINESS                                                                                                                                                                                                                                                                                                                                                                                                        |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Feature updates every month                                                                                                                                                                                                                                                                                                                                                                          |    | Feature updates every 4 months                                                                                                                                                                                                                                                                                                                                                                                                     |
| Security updates every month                                                                                                                                                                                                                                                                                                                                                                         |    | Security updates every month                                                                                                                                                                                                                                                                                                                                                                                                       |
| Customers are up-to-date with new features as they are released after broad early adopter validation.<br>Opportunity for enterprises to test and validate new features.<br>Security updates and fixes are delivered regularly.<br>Deploy automatically through 'Click to Run' (CTR) or managed through System Center Configuration Manager (SCCM), Intune or 3 <sup>rd</sup> Party deployment tools. |    | Customers get new features 4 months after current branch customers and can defer installation a further 4 months.<br>New builds are available for testing 4 months prior to release, providing up to 8 months of test time per update.<br>Support is n-2 build releases.<br>Security updates are delivered regularly.<br>Deploy automatically through CTR or managed through SCCM, Intune, 3 <sup>rd</sup> Party deployment tools. |

### DEPLOYMENT & USAGE

| FAST TRACK                                                | ADOPTION OFFER                                                                                                                           |
|-----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|
| Included as part of the service                           | Also applies to customers with 150+ seats ordered                                                                                        |
| Available for all customers with 150+ seats               | Two options: 1) email migration by Microsoft; or 2) per seat funds for broad set of deployment and adoption activities with partners/MCS |
| Covers E, G and paid A suites, and select standalone SKUs | Adoption offer and FastTrack benefit available September                                                                                 |

### MODERN EXPRESSION

Easily capture and express ideas on-the-fly. Create beautiful, interactive content across formats using intelligent design engines and dynamic, live data.





### FY'16 TACTICS SUMMARY

#### 1 NEW PRODUCT BENEFITS AS OUR COMPETITIVE ADVANTAGE

- LAUNCH 16 NEW PRODUCTS AS OUR COMPETITIVE ADVANTAGE
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#### 2 FIGHT MEMBERSHIP THROUGH SEAMLESS EXPERIENCES

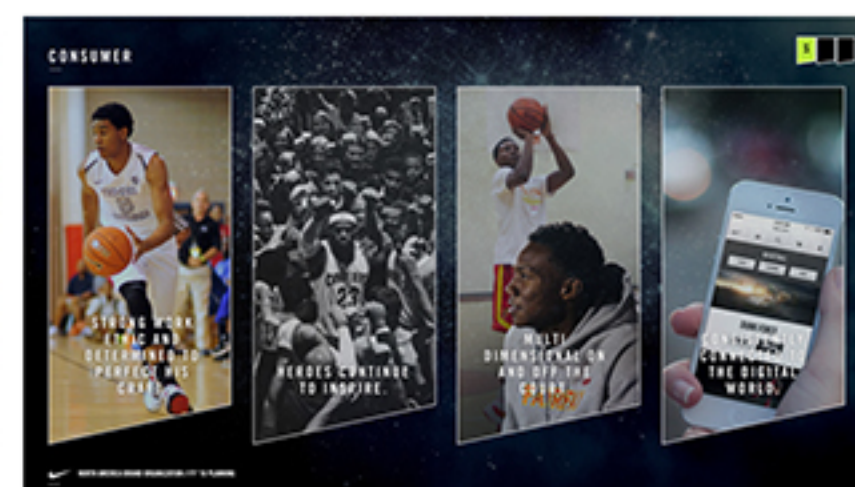
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- FIGHT MEMBERSHIP THROUGH SEAMLESS EXPERIENCES

#### 3 DRIVE HYPER-CONNECTED AND HYPER-LOCAL EXPERIENCES

- DRIVE HYPER-CONNECTED AND HYPER-LOCAL EXPERIENCES
- DRIVE HYPER-CONNECTED AND HYPER-LOCAL EXPERIENCES
- DRIVE HYPER-CONNECTED AND HYPER-LOCAL EXPERIENCES
- DRIVE HYPER-CONNECTED AND HYPER-LOCAL EXPERIENCES

#### 4 REVOLUTIONIZE THE JOURNEY FOR ELITE YOUTH, HIGH SCHOOL AND COMPETITIVE SIG

- REVOLUTIONIZE THE JOURNEY FOR ELITE YOUTH, HIGH SCHOOL AND COMPETITIVE SIG
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**SAMSUNG** KNOX

The most secure Android solution



## 2016 enterprise mobility trends



## KNOX works on many Samsung devices



30+ Samsung models supported in countries around the world

## Real-time device protection from the moment you turn it on

KNOX is Samsung's defense grade mobile security platform built into our new devices making them the most secure Android devices available.



**SAMSUNG** KNOX



## What's new in KNOX?

Key features in KNOX 2.6



## Case study:

New Zealand Department of Corrections

The department commissioned a secure, mobile solution on Galaxy S series smartphones that includes KNOX Workspace for more than 3,000 Department of Corrections employees.

"Security and staff safety are the foundation of all activities at the Department of Corrections. Samsung has delivered a complete solution ... that meets our requirements on both counts."

— Jon Cumming, CIO  
New Zealand Department of Corrections





## A Management Consulting firm specializing in Strategy Execution

### Industries

Talos consultants have experience in these industries.



6/15/17

Talos Consulting Group

1

### Initiatives

We recognize your strategy, objectives and initiatives are unique to your organization. These examples are offered as a representation of initiatives our consultants are experienced leading.



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Talos Consulting Group

2

### Strategy Execution

A critical element to a successful fast-moving, complex and highly-disrupted global business environment

"CEOs and their leadership teams say **excellence in execution** and consistent execution are their top two challenges."

• PricewaterhouseCoopers/Franklin Covey White Paper, Execution Focused Leadership

"A recent survey of more than 400 global CEOs found that **executional excellence** was the number one challenge facing corporate leaders in Asia, Europe, and the United States, heading a list of some 80 issues, including innovation, geopolitical instability, and top-line growth."

• Why Strategy Execution Unravels and What to Do About It, Harvard Business Review

"Companies, on average, deliver only 63% of the financial performance their strategies promise... failure to have the right resources in the right place at the right time strips away 7.5% of the strategy's potential value... 5.2% is lost to poor communication, 4.5% to poor action planning, 4.1% to blurred accountabilities."

• Turning Great Strategy into Great Performance, Markides and Swartz, Harvard Business Review, (survey of 117 companies worldwide with sales exceeding \$500M)

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### Talos Consulting Group Services

Designed to maximize the return on your strategic investments



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1

### Services

#### STRATEGY DEVELOPMENT

Great business outcomes start with a great plan.

Our experienced consultants will partner with your leadership team and help drive the process to develop a comprehensive and achievable Strategic Plan for your organization.

Once your plan is complete, it's imperative that the organizational Objectives and Strategic Initiatives are achievable and communicated to all levels of the organization to achieve alignment and excitement about the future direction of your organization.

#### STRATEGY FACILITATION

- Market and competitive analysis
- Strategy facilitation
- Strategic plan

#### STRATEGIC BUSINESS ANALYSIS

- Feasibility study
- Business case
- SWOT analysis
- Build-or-buy analysis
- TCO analysis
- Organizational readiness assessment

#### STRATEGY COMMUNICATIONS

- Communications plan

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# ADVERTISEMENTS



**STAINLESS STEEL  
SIPPER & STRAW**

CLASSIC SIPPER FOR  
HOT OR COLD BEVERAGES

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**NIKE & TITLEIST  
GOLF BALLS**

SHOW YOUR COLORS  
ON THE COURSE

[BUY NOW](#)



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AUTOSEAL®  
TUMBLER**

A COMMUTER'S BEST FRIEND

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BALLPOINT  
STYLUS**

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TOUCH SCREENS

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MERCEDES-BENZ STYLE

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CARDIGANS**

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AUDIO AMPLIFIER**

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WITH STYLE

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20% OFF**

SPECIAL OFFER CODE

[SIGN UP](#)

# CONCEPTS







# ICONS



Oil Fields



Streaming Media Network



Dashboard



Storage



Data Warehouse



Processing /ML



Cell Towers



Database



Automated Processes



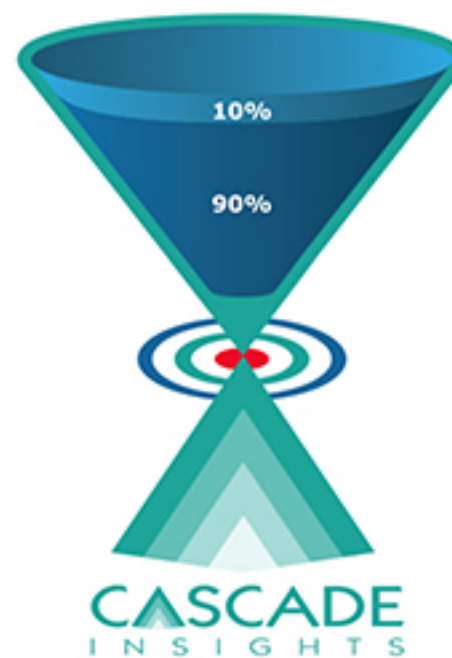
Blob Storage (S3)



Traffic Sensors

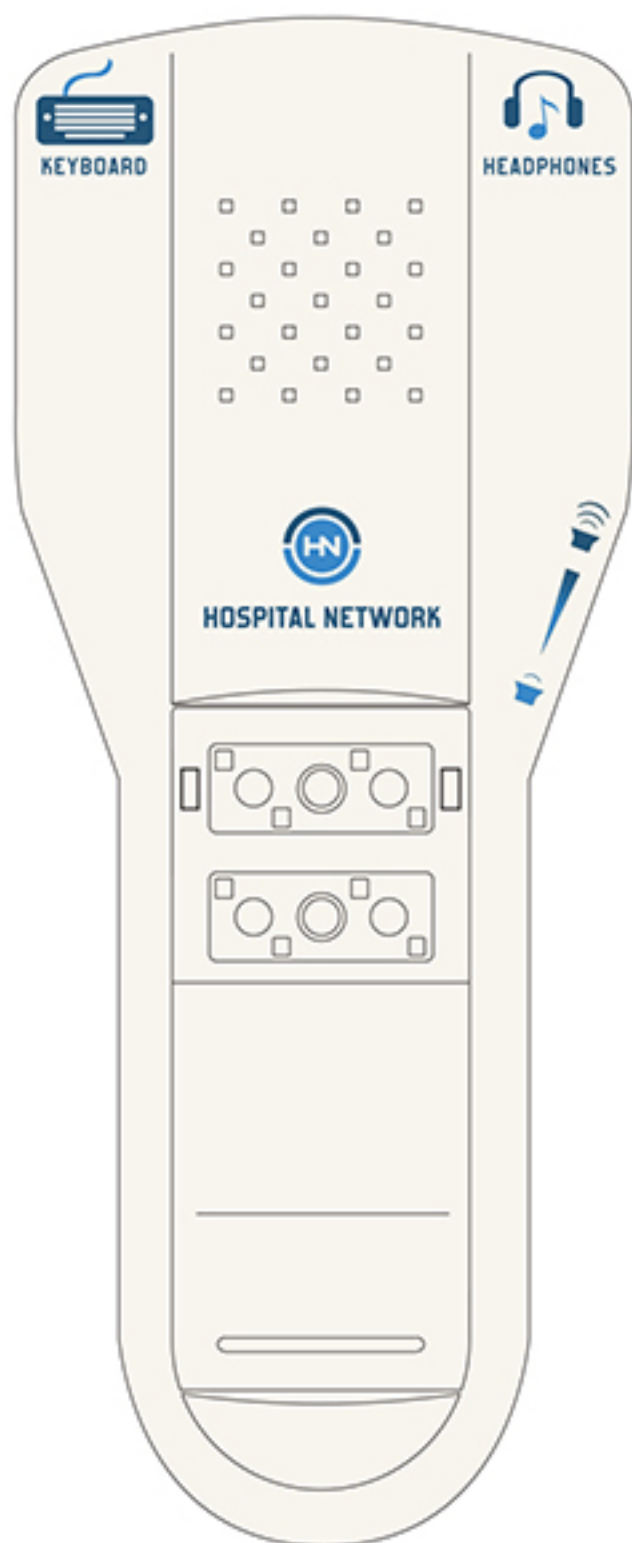


Hadoop Cluster





CORP



- HN product logo



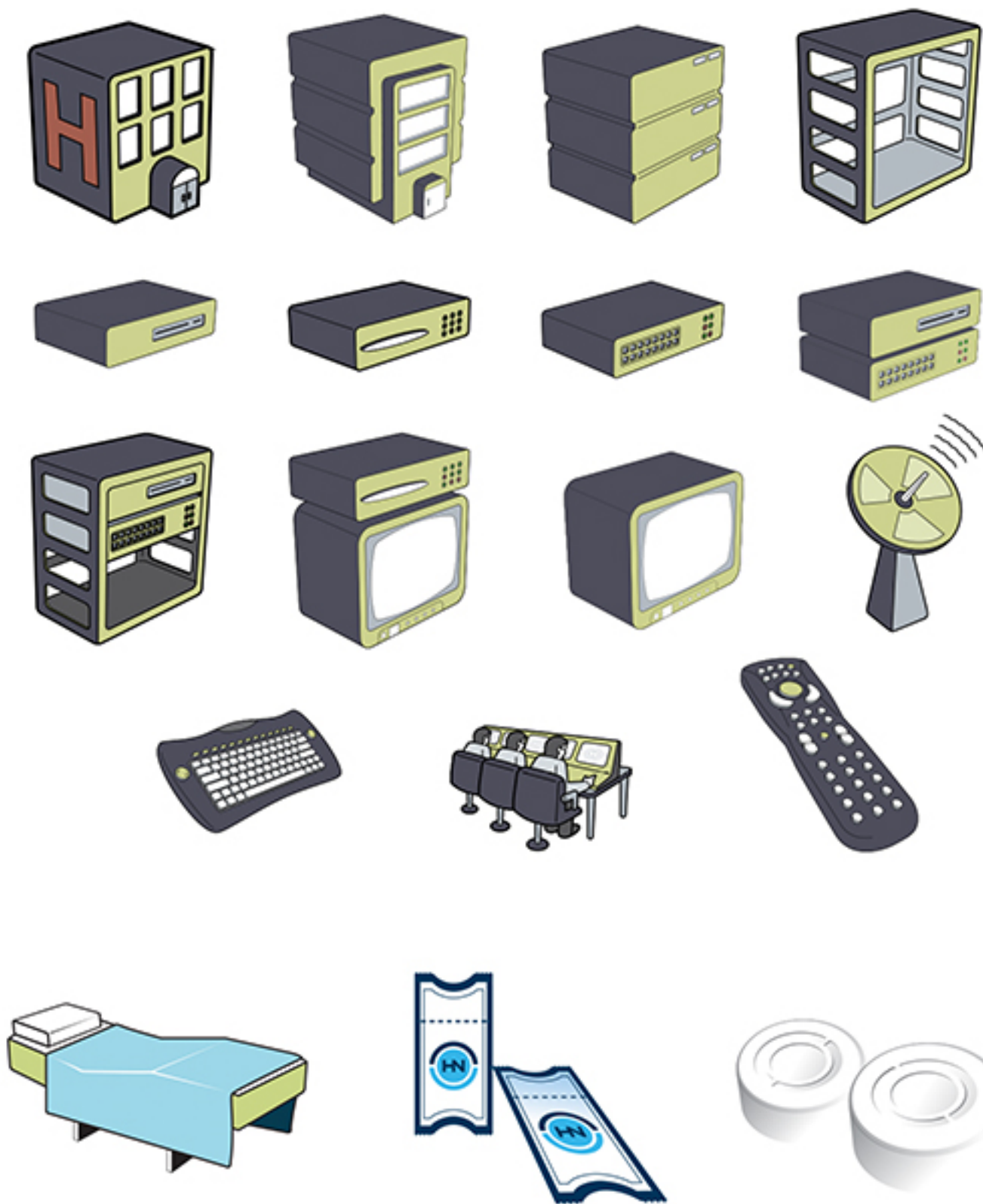
- headphone jack indicator

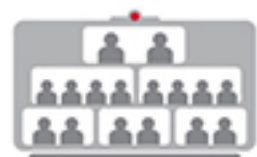


- keyboard jack indicator



- volume indicator





HALO SPACE



HALO PC CLIENT



HALO CONFERENCE ROOM



STANDARDS BASED VTC



HALO 2.0  
Central Services



HALO 2.0  
IT Management  
Software Package



HALO STUDIOS



HALO 2.0  
Infrastructure



InterOpp Services



HALO 2.0  
Infrastructure



Monitoring &  
Incident Resolution



Concierge



Smart Planner



HALO C2C



Record & Archive



Webcast

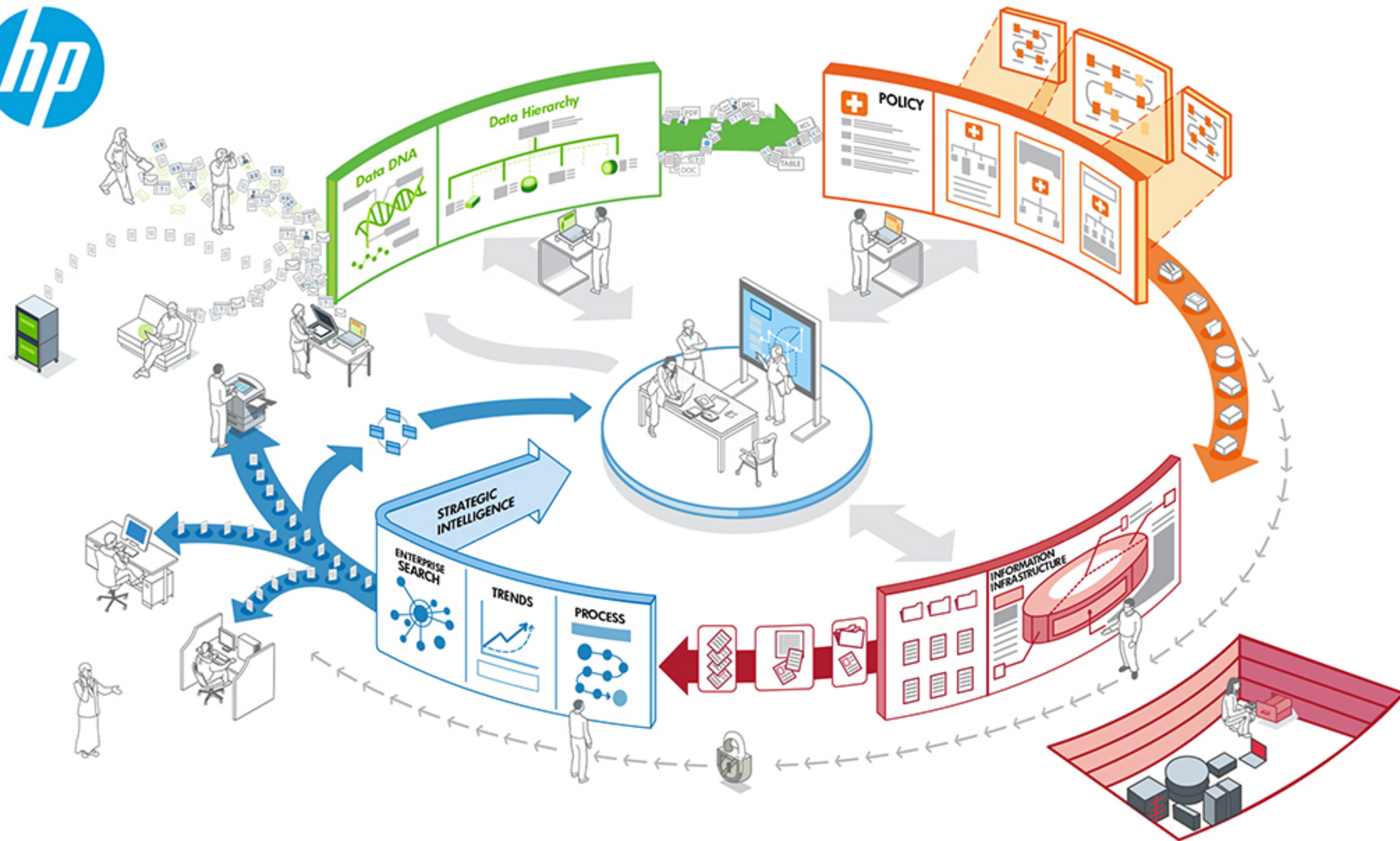


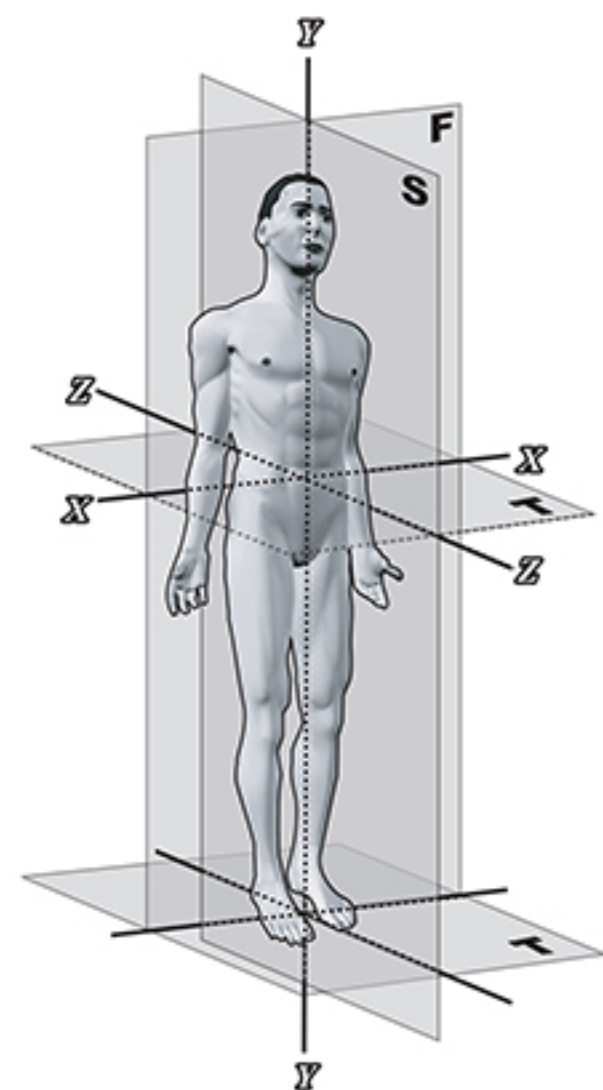
HALO  
Local Directory



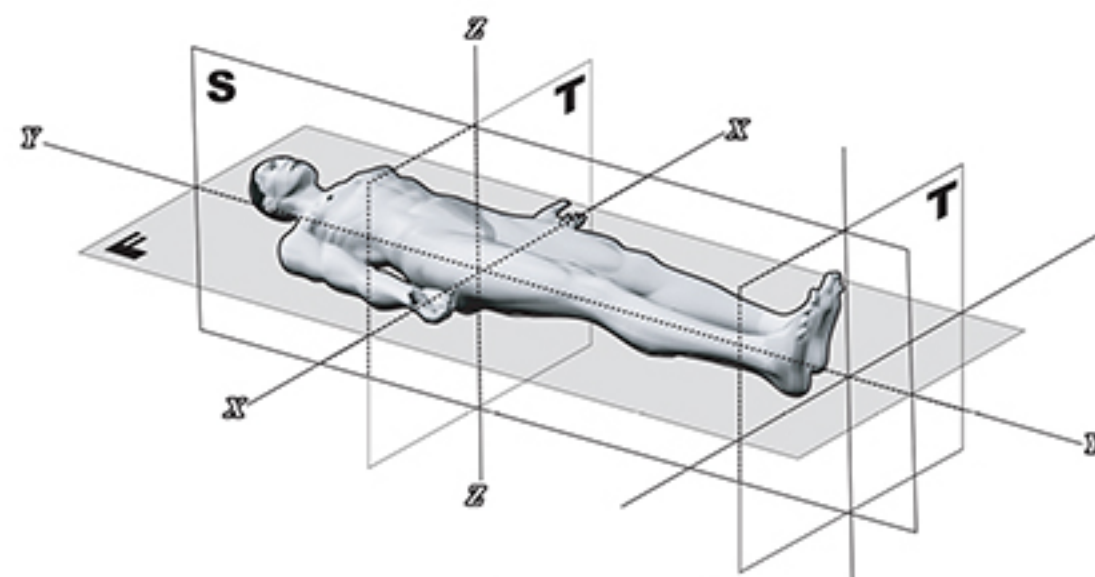
HALO  
Global Directory

# INFO GRAPHICS

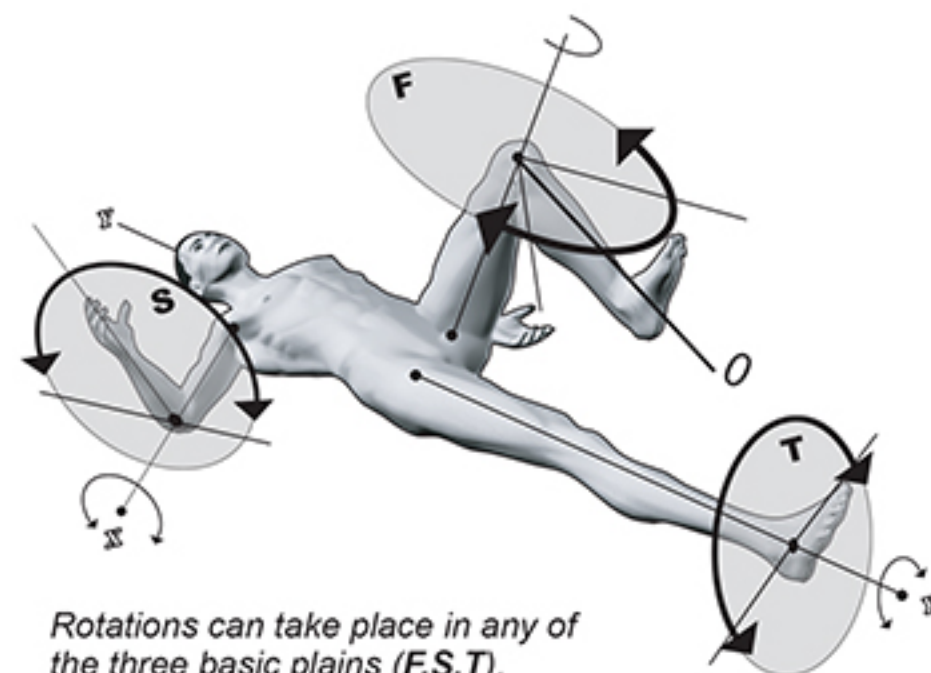




*upright position*



*supine position*



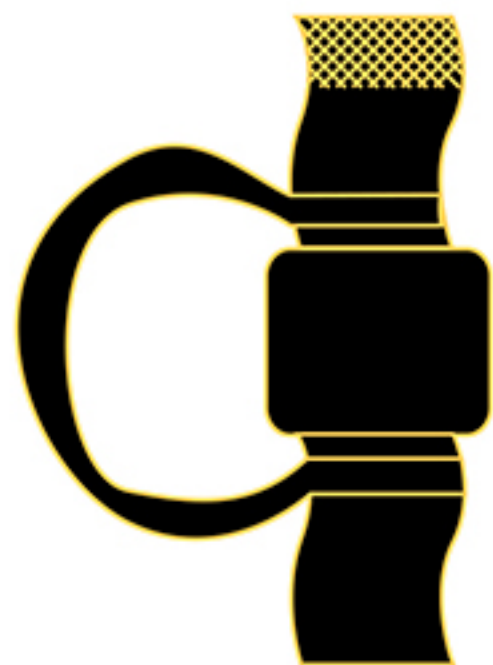
*Rotations can take place in any of the three basic planes (F,S,T).*

*To simplify documentation, all rotations & torsions are documented with the prefix "R"*

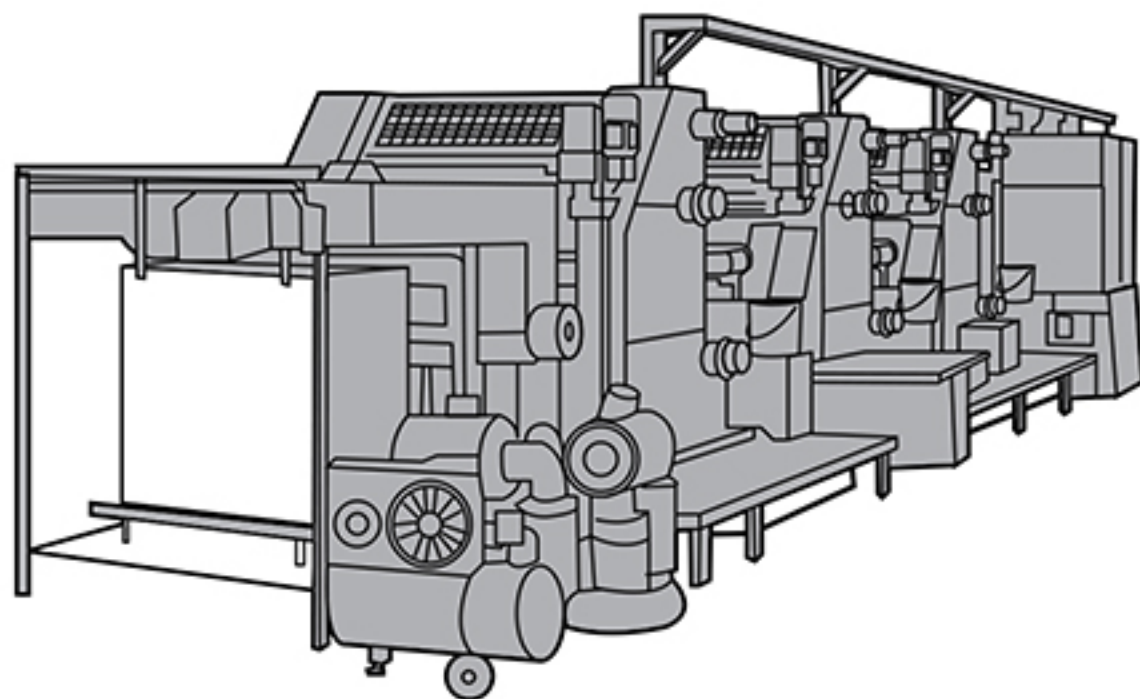
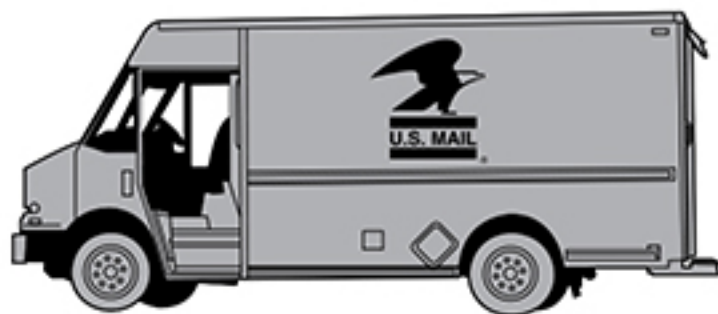
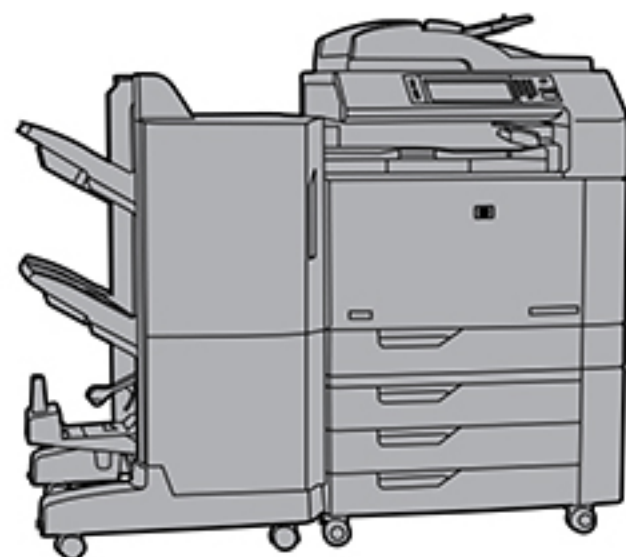
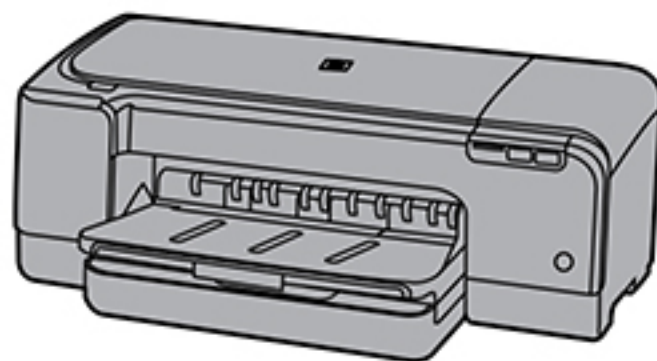
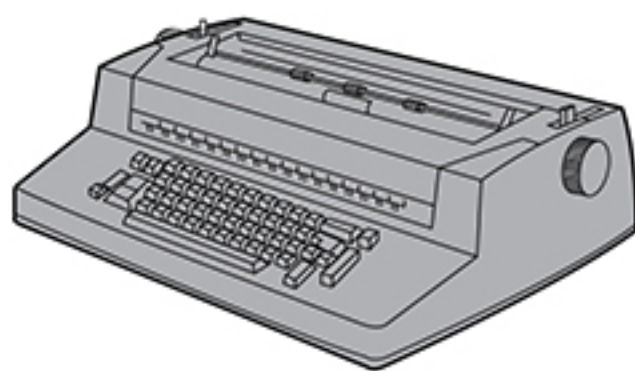
*If body changes position, the planes & axes move with the body to have the same relationship as in the upright position*

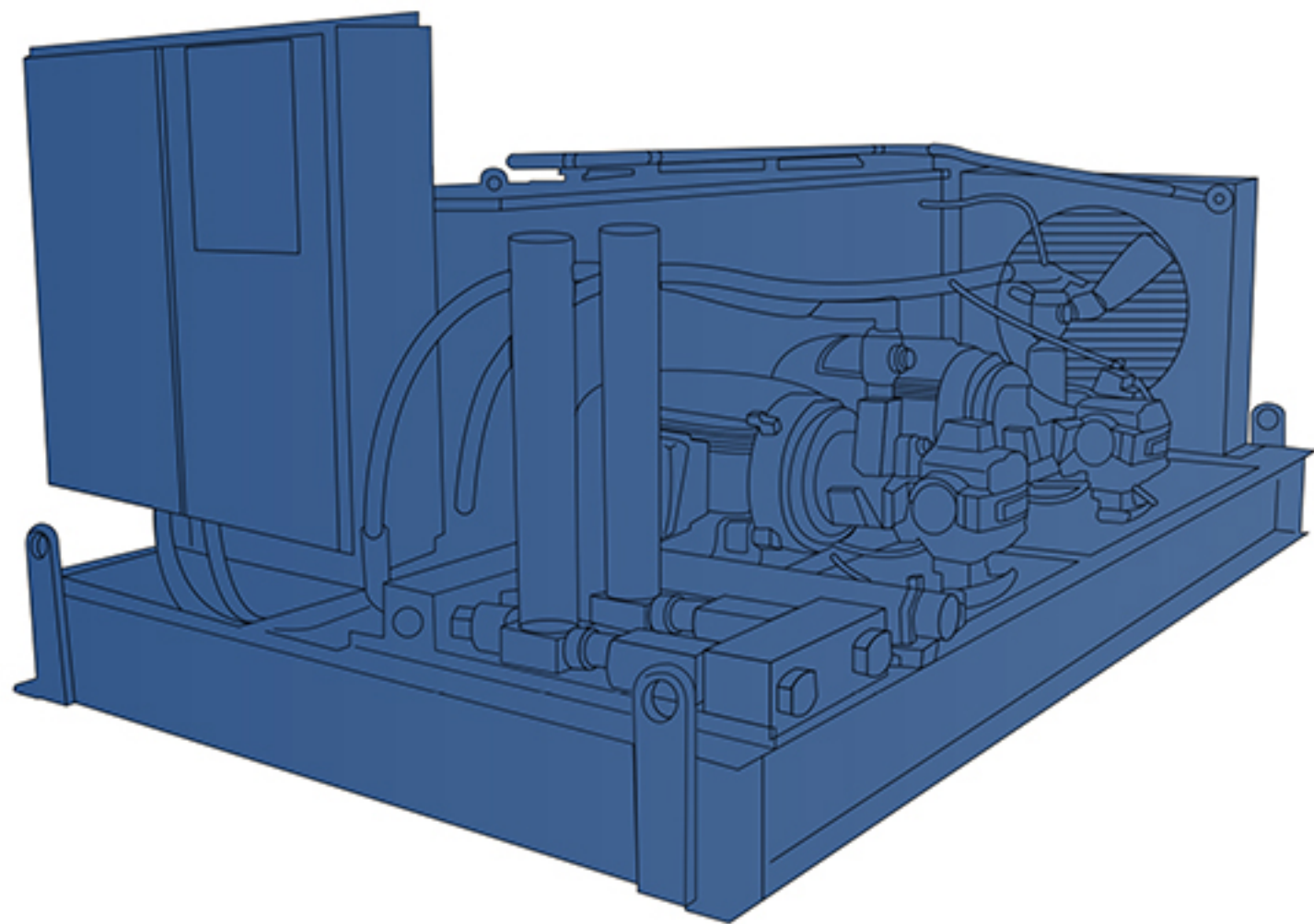
# ILLUSTRATION

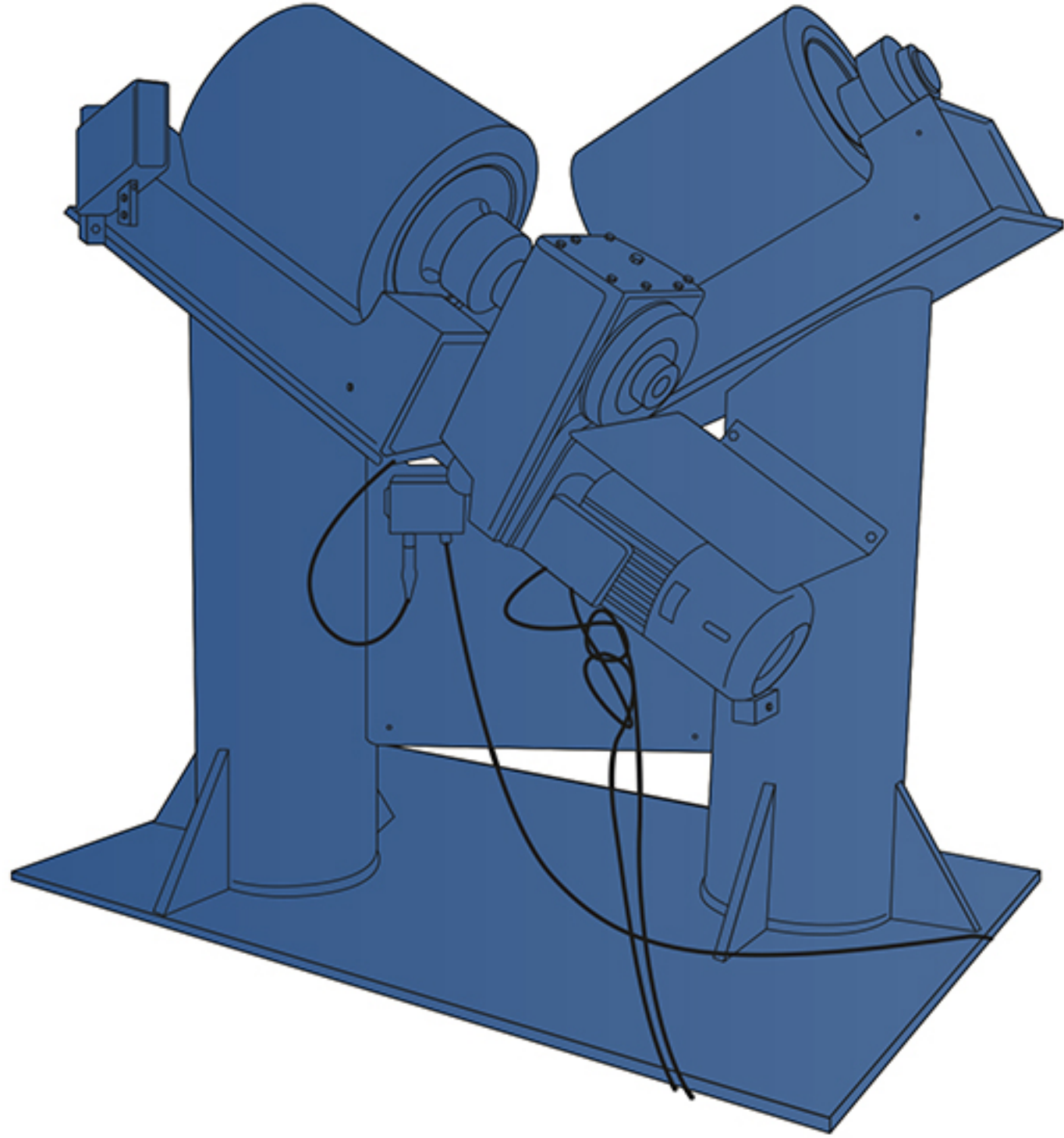


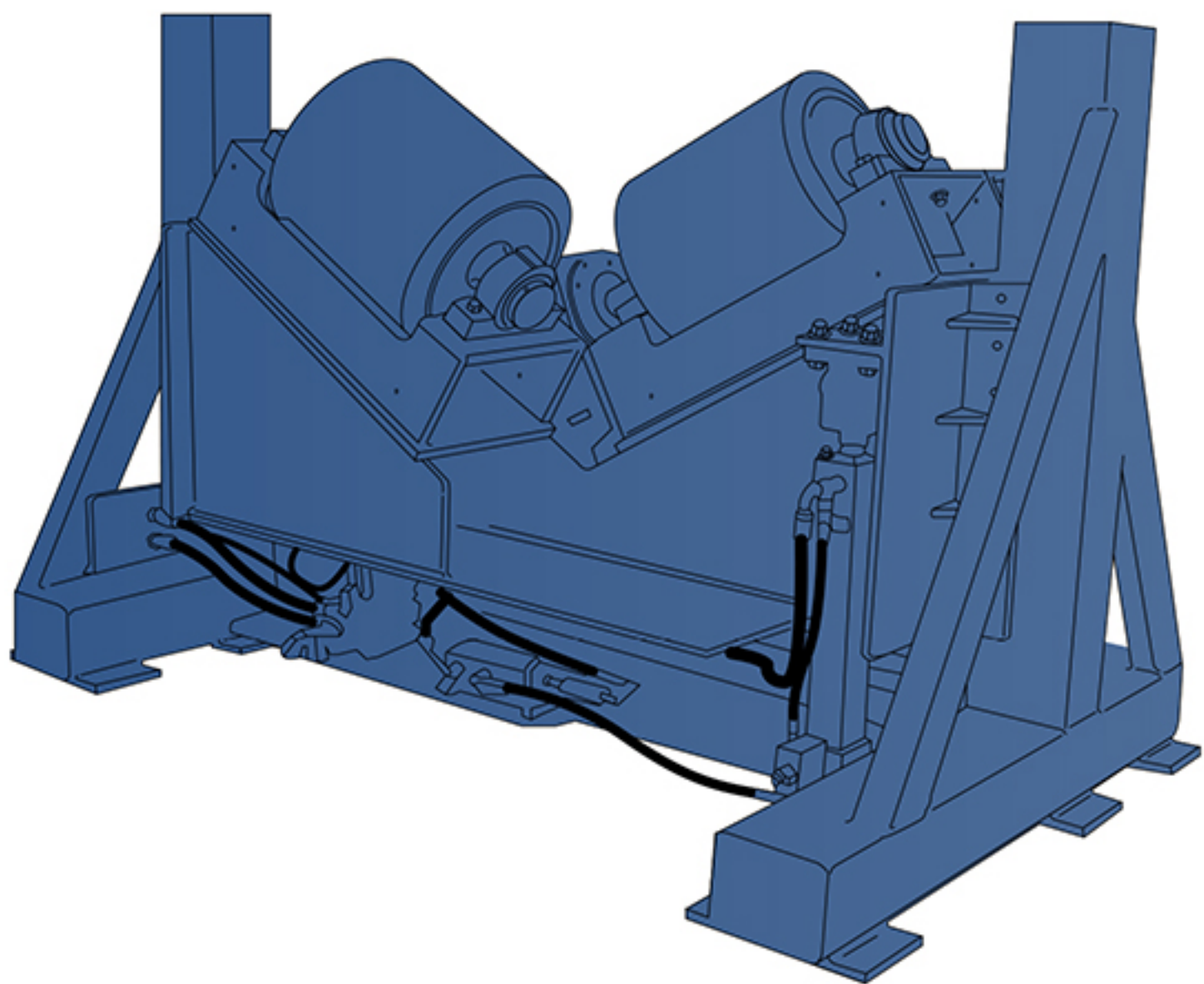


# LINE ART





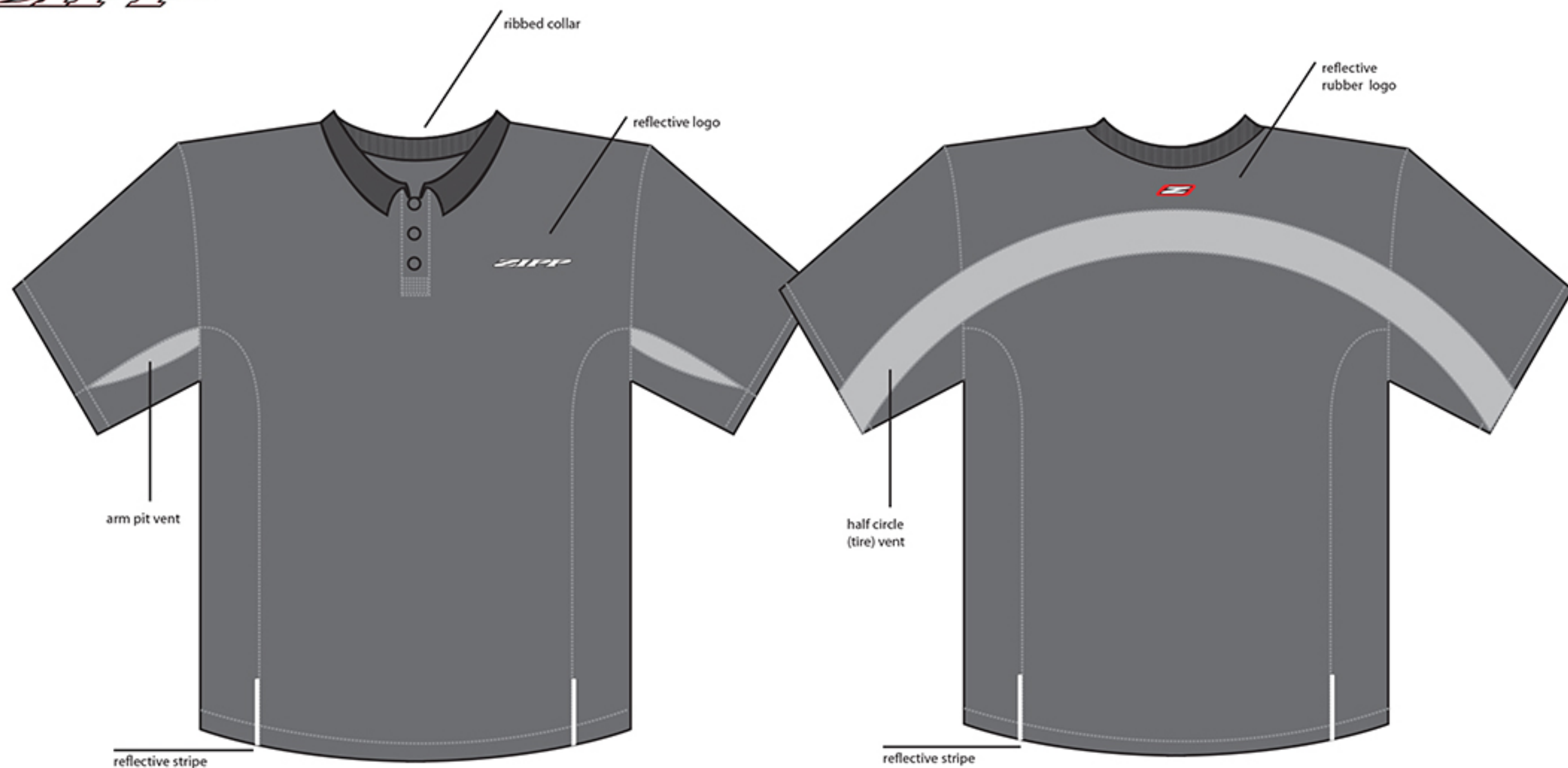




# FASHION



**ZIPP**





# Jägermeister

